



Walter A. Shewhart



(1891 - 1967)

“Economic control of quality
of manufactured product - 1931”

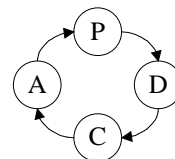
- Western Electric & Bell Telephone Engineer
- Father of Statistical Quality Control
- ASQC's first Honorary Member in 1947



Walter A. Shewhart



- Focused on frequency as a controlling factor
- Developed the control chart
- Distinguished between two sources of variation:
 - Chance cause
 - Assignable cause
- Developed the Shewhart Cycle:
(Plan, Do, Check, Act)





W. Edwards Deming



(1900 - 1993)

“Out of the Crisis”
“New Economics”

- Western Electric Statistician
- Advisor, Author, Teacher & Consultant
- ASQC Honorary Member in 1970
- Founder, Third wave of the Industrial Revolution



W. Edwards Deming



- Quality is whatever the customer needs and wants
- Must be redefined continuously since the customers needs changes
- Management is responsible for 94% of all quality problems
- Management must help workers work smarter not harder



W. Edwards Deming



- Productivity improves as variability decreases
- To types of variation:
 - Common causes
 - Special causes
- Management is responsible for all common causes since only management can change them
- Redefined the Shewhart cycle
- Defined a system of Profound Knowledge:
 - Knowledge of: a system, psychology, knowledge and variation
- 14 points for management, 13 obstacles and 7 deadly sins



W. Edwards Deming



- 14 points for management:
 - Create constancy of purpose for product & service improvements
 - Learn & adapt the new philosophy
 - Cease dependence of mass inspection
 - End the practice of awarding business on price tag alone
 - Improve constantly and forever the system of production & service
 - Institute training & retraining
 - Teach & institute leadership
 - Drive out fear
 - Break down barriers between staff areas
 - Eliminate slogans, exhortation, and targets for the workforce
 - Eliminate numerical quotas
 - Give people a chance to take pride in their work
 - Encourage education & self-improvement for everyone
 - Take action to accomplish the transformation



Armand V. Feigenbaum



(1922-)

“Total Quality Control”

- President/CEO, General Systems Company
- Founder, International Academy for Quality
- ASQC President (1961-1963)
- US Army Materiel Command Advisor of Quality Assurance



Armand V. Feigenbaum



- Quality is far more than defect management
- Quality is a strategic business tool just as cost and schedule
- Traditional Quality Control (QC) means rising costs - the way out is Total Quality Control (TQC)
- Total Quality Control (TQC) means being excellence driven rather than defect driven
- TQC is a move from “they shall not pass” to “make them right the first time”



Armand V. Feigenbaum



- With TQC the control starts with the design of a product and ends when the product is delivered in the hands of the customer
- Feigenbaum wants a top management function whose only responsibility is product quality
- The QC function is responsible for Quality Assurance at optimal quality costs.
- Quality costs is divided into (PAF model):
 - Prevention - keeping defects from occurring
 - Appraisal - evaluation of product quality
 - Failure - products that does not meet specifications



Armand V. Feigenbaum



- Quality costs amounts to 7-10% of costs of sales
- Quality costs =

50-75%	Failure
25%	Appraisal
10%	Prevention

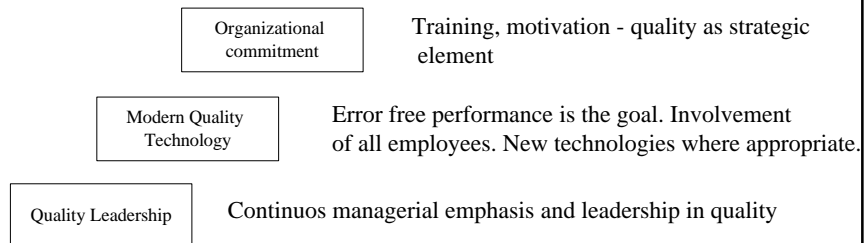
(only 1-2% real prevention)
- The work of the TQC function can be classified into four categories:
 - New design control
 - Incoming material control
 - Product control
 - Special process studies



Armand V. Feigenbaum



- Three steps to quality



Armand V. Feigenbaum



- Four deadly sins:
 - Hot house quality (“flavor of the week“ management)
 - Wishful thinking
 - Producing overseas (having someone else fight the quality war)
 - Confining quality to the factory



Armand V. Feigenbaum



● 19 steps to Quality Improvement:

- Total quality control defined
- Quality versus quality
- Control
- Integration
- Quality increases profit
- Quality is expected not desired
- Humans impact quality
- TQC applies to all products and services
- Quality is a total life cycle consideration
- Controlling the process
- A total quality system may be defined as
- Benefits
- **Cost of quality**
- Organize for quality control
- Quality facilitators, not quality cops
- Continuous commitment
- **Use statistical tools**
- Automation is not a panacea
- Control quality at the source



Joseph M. Juran



(1904 -)

“Quality Control Handbook”

- Quality Manager at Western Electric
- Developed the Western Electric Statistical Quality Control Handbook
- Advisor, Author, Teacher & Consultant
- Founder, The Juran Institute in 1979



Joseph M. Juran



- Defines quality as consisting of two different though related concepts:
 - One form is income oriented - higher quality costs more
 - One form is cost oriented - higher quality costs less
- Throughout any organization there are three different languages:
 - **Upper management speaks dollars**
 - Middle management speaks things and dollars
 - Lower management/workers speaks things



Joseph M. Juran



- Pursues Quality on two levels:
 - Firms must achieve high quality products and,
 - Each individual must achieve individually high quality
- Identified 4 “Fitness of Quality”:
 - Quality of Design: Market Research, Product & Concept
 - Quality of Conformance: Management, Manpower & Technology
 - Availability, Reliability, Maintainability and Logical Support
 - Full Service: Promptness, Competence & Integrity



Joseph M. Juran



- Managing for quality involves:
 - Quality planning
 - Quality control
 - Quality improvement



Joseph M. Juran



- Quality Improvement comes first and involves the following responsibilities for upper management:
 - Create awareness of the need and opportunity for improvement
 - Mandate quality improvement: make it a part of every job description
 - Create the infrastructure: establish a quality council; select projects for improvement; appoint teams; provide facilitators
 - Provide training in how to improve quality
 - Review progress regularly
 - Give recognition to the winning teams
 - Propagandize the results
 - Revise the reward system to enforce the rate of improvement
 - Maintain momentum by enlarging the business plan to include goals for quality improvement



Joseph M. Juran



- Process for Quality Planning (should involve anyone who will be impacted by the plan):
 - Identify the customers. Anyone who will be impacted is a customer, whether internal or external
 - Determine the customers needs
 - Create product features which can meet the customers needs
 - Create processes which are capable of producing the product features under operating conditions
 - Transfer the processes to the operating forces



Joseph M. Juran



- Quality control feedback loop:
 - Evaluate actual performance
 - Compare actual with the goal
 - Take action on the difference
- Juran and TQM:
 - Quality becomes part of each upper management agenda
 - Quality enters the business plan
 - Stretch goals are derived from benchmarking; there are goals for annual quality improvement
 - Goals are deployed to the actions levels
 - Training is done at all levels
 - Measurement is established throughout
 - Upper managers regularly review progress against goals
 - Recognition is given for superior performance
 - The reward system is revised



Genichi Taguchi



- Nippon Telegraph and Telephone
- First to win the Deming Prize in 1960
- Four time winner of the Deming Prize

“System of experimental design”

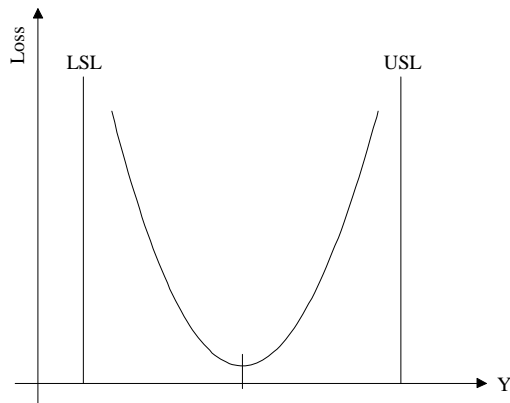


Genichi Taguchi

- Quality is defined as the loss generated by that product to society
- The key to loss reduction is **not meeting specifications**, but reducing variance from the nominal or target value



Genichi Taguchi



- The Taguchi Loss Function

- One can communicate in the language of things and the language of money



Genichi Taguchi

- Distinguishes between on-line and off-line quality control

- On-line quality control:

- Maintaining target values and the variation about the target (The 7 Tools)

- Off-line quality control:

- Systems design
 - Selection and design of a robust product with a minimal variation that satisfy the customers (QFD)
- Parameter design
 - Identify the key process variation that affect product variation
 - Establish parameter levels that impart the least variation into the product (statistical experimental design)
- Tolerance design
 - Determine which factors contribute to and product variation and establish tolerances that brings the final product into specifications



Kaoru Ishikawa



(1915 - 1989)

“Guide to Quality Control”

- **Founder**, Union of Japanese Scientists and Engineers (JUSE)
- Leader of the Japanese Quality Movement
- Developed the Japanese Quality Strategy
- President, The Musashi Institute of Technology



Kaoru Ishikawa



- **Opposed to Feigenbaums QC specialists. Believes that all employees should be involved in TQC**
- 4 Goals of management:
 - People
 - Quality
 - Price, cost and Profit
 - Quantity and Date of Delivery



Kaoru Ishikawa



- The Seven Tools:
 - Pareto chart
 - Cause and effect diagram (Ishikawa)
 - Histograms
 - Check sheets
 - Scatter diagrams
 - Flowcharts
 - Control charts
- 95% of all problems can be solved by these tools and all workers should know how to use them



Kaoru Ishikawa



- Inventor of Quality Control Circles
 - First QC circles initiated at Nippon Telegraph and Cable - 1962
 - There are now 250.000 registered QC circles with Japan's QC Circle Headquarters
 - More than 3.500 case studies filed
 - More important to service industries since they are closer to the customer



Philip B. Crosby



(1926 -)

“Quality is free”

- Vice President, Quality at International Telephone & Telegraph (ITT)
- Founder, Philip Crosby Associates (PCA)



Philip B. Crosby



- Famous for the expression “Quality is Free”
- Poor or high quality does not exist - only conformance or non-conformance
- The goal is Zero Defects
- There is no logical reason for having defects
- Quality improvement is a process not a program
- Quality Management = prevention



Philip B. Crosby



- Quality cost amounts to 15-20% of sales
- Supplier quality audits are nearly useless, unless the vendor is totally incompetent
- The “vaccine” against non-conformance is quality and it consists of:
 - determination
 - education
 - implementation
- **Quality Maturity Grid:** (Uncertainty Awakening Enlightenment Wisdom Certainty)



Philip B. Crosby



- **5** Absolutes of Quality:
 - Quality means **conformance to requirements** not elegance
 - There is no such thing as a quality problem
 - There is no such thing as the economics of quality; it is always cheaper to do the job right the first time
 - The only performance measurement is the cost of quality, and
 - The only performance standard is zero defects



Philip B. Crosby



- 14 steps to Quality improvement

- Make it clear that management is committed to quality
- Form quality improvement teams with representatives from each department
- Determine how to measure where current and potential quality problems lie
- Evaluate the cost of quality and explain its use as a management tool
- Raise the quality awareness and personal concern of all employees
- Take formal actions to correct problems identified through previous steps
- Establish a committee for the zero defects program
- Train all employees to actively carry out their part of the quality improvement program
- Hold a “zero defects day” to let all employees realize that there has been a change
- Encourage individuals to establish improvement goals for themselves and their group
- Recognize and appreciate those who participate
- Establish quality councils to communicate on a regular basis
- Do it all over again to emphasize that the quality improvement program never ends



Tom Peters



- Founder, Palo Alto Consulting Center

“In search of excellence”



Tom Peters



● Empirical focus

- Aspects of Excellent Companies:
 - Managing ambiguity and paradox
 - A bias for action
 - Close to the customer
 - Autonomy and Entrepreneurship
 - Productivity through people
 - Hands-on, value driven
 - Stick to the knitting
 - Simple form, lean staff
 - Loose-tight properties
- Prescriptions for management revolution:
 - Create total customer responsiveness
 - Pursue fast-paced innovations
 - Empower people
 - Love change
 - Rebuild systems for a chaotic world



The Gurus of Quality

